

First Quarter 2015 Asset-Based Lending Index

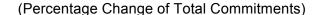
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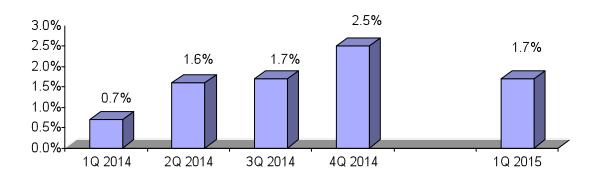
## Introduction

- This Quarterly Asset-Based Lending Index was developed to help Secured Finance Network members and external constituencies monitor industry trends.
- 26 of the largest SFNet members engaged in asset-based lending provided data for this Index.
- The mix of reporting members changes from time to time. Also, they occasionally revise previously reported data. In these instances, data from prior indices is restated.
- This survey was conducted by R.S. Carmichael & Co. on behalf of the SFNet.

## **Business Development**

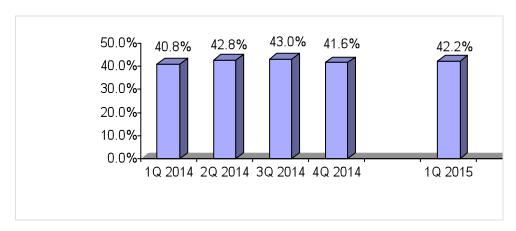
- Total committed credit lines increased 1.7% in 1Q 2015 compared to the previous quarter.
- Compared to the same quarter in 2014, total commitments were up 7.7%.





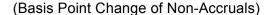
- Lenders' <u>new</u> credit commitments in 1Q 2015 were 14.3% below the previous quarter but 1.3% above the same quarter in 2014.
- Credit line utilization as of March 31, 2015, was 42.2%. This was higher than the previous quarter (41.6%) and the same quarter in 2014 (40.8%).

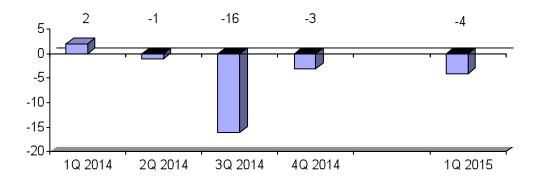
(Loans Outstanding as a Percentage of Total Credit Commitments)



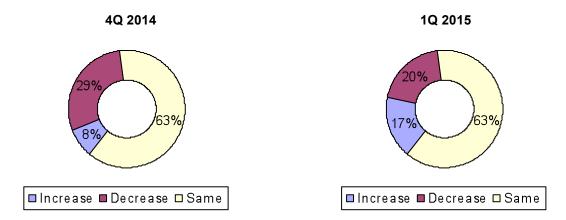
## **Portfolio Performance**

 Lenders' non-accruing loans as a percentage of their total asset-based loans outstanding were once again lower than the previous quarter.

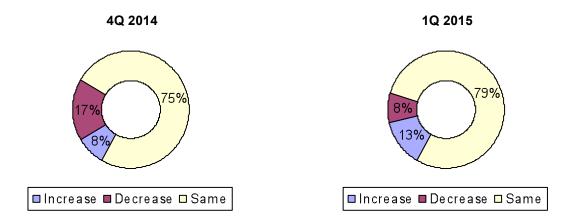




• 20% of lenders reported a <u>decrease</u> in non-accruals in 1Q 2015 compared to the prior quarter. In 4Q 2014, 29% had reported a decrease.



• With respect to gross write-offs, 87% of lenders reported either a decrease or the same level of write-offs in 1Q 2015.



• Gross write-offs as a percentage of total asset-based loans outstanding remained at a very low level in 1Q 2015.